



# **COMPANY PROFILE**

MÉDICA SUR IS A HEALTH CARE INSTITUTION COMPOSED OF DIAGONISTIC UNITS, MEDICAL CARE, RESEARCH, TEACHING AND COMMUNITY SERVICE. THE INSTITUTION HAS BROUGHT TOGETHER A SELECT GROUP OF MEDICAL, NURSING, ADMINISTRATIVE AND HOSPITAL MANAGEMENT PROFESSIONALS WHO, GUIDED BY A STRICT CODE OF ETHICS AND BACKED BY STATE-OF-THE-ART TECHNOLOGY, STRIVE TO OFFER A SERVICE OF MEDICAL EXCELLENCE WITH HUMAN WARMTH.

This project was conceived in 1981 by a group of Mexican doctors and health care professionals in order to create a private high specialty center where medical ethics along with international standards of efficiency, and academic vocation would be practiced while being economically sustainable.

Thus, the Médica Sur Group began with one Specialty Tower and basic diagnostic services. It first evolved into a hospital, then into a High Specialty Center, and finally into a group of companies that covers the three levels of medical care. With the incorporation of Polanco Medical Laboratory, it now has 111 branches of diagnostic units in Mexico City, State of Mexico, Morelos, Puebla, Queretaro and Tlaxcala.

#### MISSION

its employees, and a fair medical alternative to the country.

Patients are the most important reason for the creation of the institution and this principle shall prevail in any relationship or service given to the community.

#### VISION

To be the most prestigious Medical Service Group in Mexico in terms of community service, through teaching and biomedical research at the cutting edge of technology.

To be auto-sustainable and profitable at attainable levels for the population.

#### **MOTTO**

Medical excellence, human warmth

#### **VALUES**

Ethics: It is indisputably our personal commitment to do things well, without any ulterior motive. We practice medicine and related fields always keeping in mind the best interest of the patient, with honesty, with respect for human life, with respect for the dignity of the individual, and without distinction.

Safety: for all patients, in every procedure, at all times. To avoid any harm to the patient that might arise from the procedure intended to treat him or her without harming anyone working at Médica Sur.

User: The interest in satisfying the needs and meeting the expectations of the patients, their family members, doctors and companies that engage our services represents a priority. Service: We interact with each other in a caring manner, showing a genuine interest in the person.

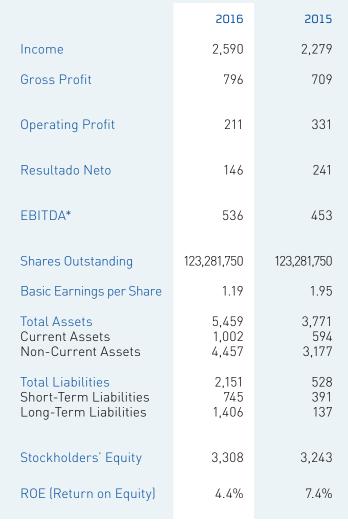
Our People: We value our personnel as the organization's most important resource, and seek to secure their satisfaction, development and wellbeing. We encourage the expression of their best qualities through teamwork, motivation, training, communication, recognition and remuneration.

Sustainability: We aim to sustain sound financial management in order to generate a reasonable profit for investors and obtain the resources needed to meet the organization's current and future needs.

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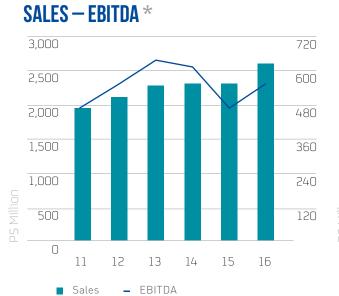
# **KEY STATISTICS**

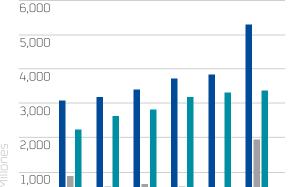
December 31, 2016 and 2015 Million pesos



<sup>\*</sup> Operating Income plus Depreciation and Amortization// Earnings before Interest, Taxes, Depreciation and Amortization

# SALES DISTRIBUTION 9/0 55.60 HOSPITAL SERVICES 39.61 CLINICAL SERVICES AND DIAGNOSTIC UNITS 4.79 OTHERS





13 14 15 16

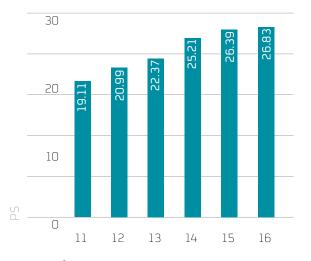
■ Assets ■ Liabilities ■ Stockholders' Equity

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**FINANCIAL STRUCTURE** 

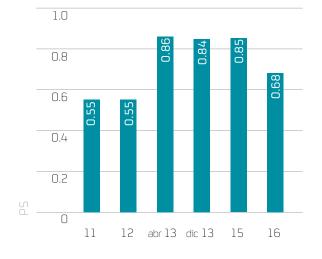
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# **CARRYING VALUE** \*

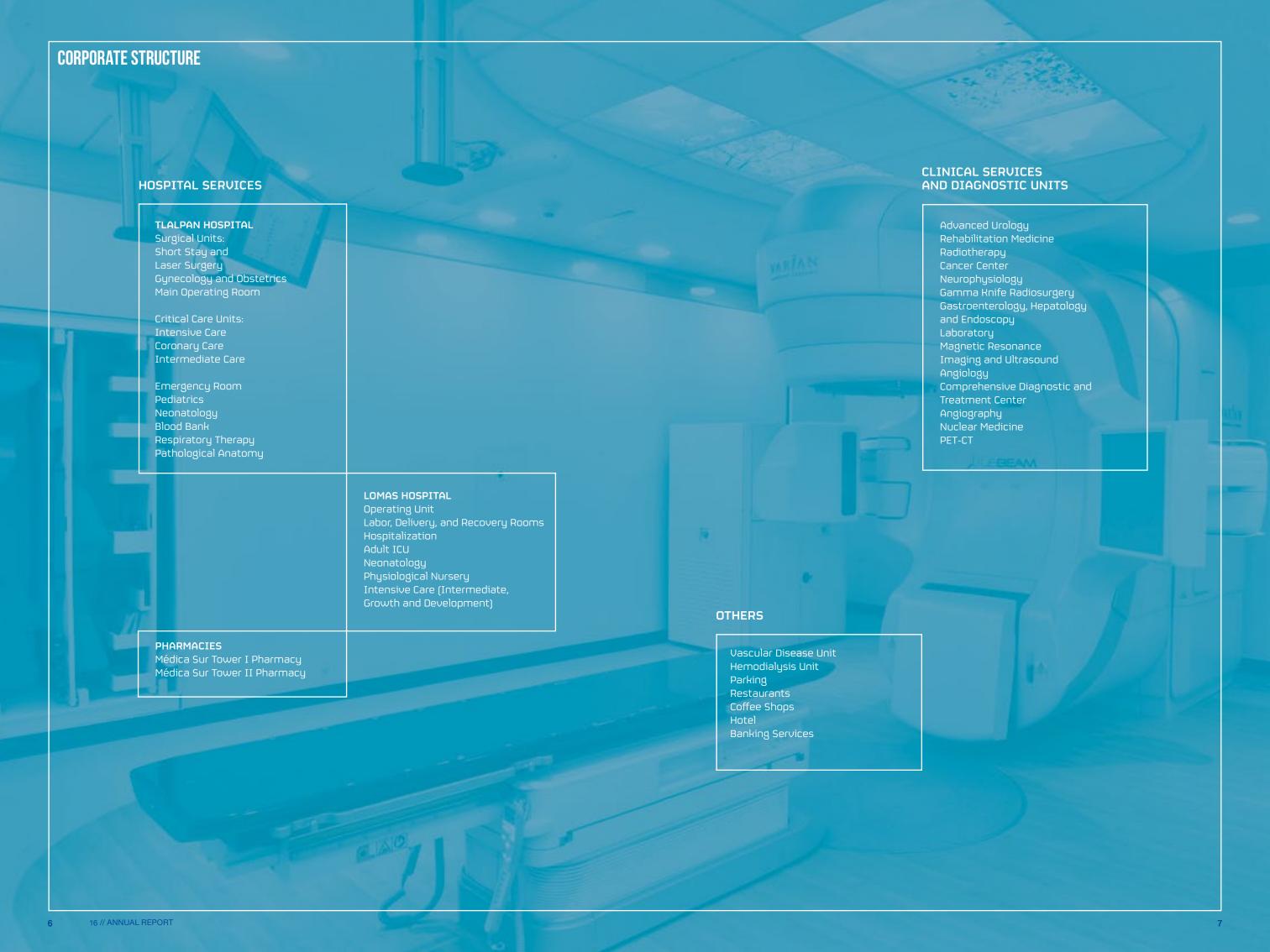




# **DECLARED DIVIDEND PER SHARE**



<sup>\*</sup> Consolidated Sales and EBITDA





DEAR SHAREHOLDERS, PARTNERS, CLIENTS AND COLLABORATORS: ON BEHALF OF THE BOARD OF ADMINISTRATION AND THE MÉDICA SUR MANAGEMENT TEAM, I AM PLEASED TO PRESENT THIS REPORT OF THE INSTITUTION'S PERFORMANCE, AS WELL AS THE PRINCIPAL STRATEGIC AND OPERATING ACHIEVEMENTS IN THE YEAR.

In 2016, we continued on the path of expanding, modernizing and improving our infrastructure in order to offer our patients medical excellence and human warmth at fair prices.

In the medical field, by working together, the outstanding group of doctors and Médica Sur continue to offer the highest quality of service to more than 15,000 patients who were hospitalized in 2016. We performed 10,871 highly complex surgeries from radiosurgery to liver transplants, as well as more than 2 million diagnostic tests. In addition, 18,028 patients were attended in the Emergency Room.

The Quality still the trait that sets Médica Sur apart, sample of quality in our services is the drop of the nosocomial infections annual rate (infections acquired in a hospital), and the low mortality rate, which stood at 1.02 and 0.74 patients per every 100 discharges, respectively. Likewise, the readmission rate was 3.9 per every 100 discharges. This reflects the institution's outstanding performance considering both national and international standards.

Prevention is a regular part of our work. In this way, we have lowered the number of infections in our facilities. Our patients' average length of stay stood at 2.95 days and our average occupancy for the year was 72.0%.

As part of our strategy for the growth and enhancement of our infrastructure, Laboratorio Médico Polanco and Laboratorios Clínicos de Puebla were acquired to position us as the only health care provider with both hospitals and diagnostic units. This has given us a competitive advantage over our main competitors, as well as created synergy in biomedical research. Together, we have already published more than 1,200 research papers.

This acquisition has broadened our presence and the diversity of services that we currently offer in terms of clinical diagnosis and improved the range of services available to our patients. With this transaction, we have added 76 health care centers and two sample processing laboratories, one of which is a reference center for processing high specialty tests. It has also enabled us to attend populations in Mexico City, the State of Mexico, Morelos, Puebla, Queretaro and Tlaxcala, with the most advanced laboratories in Mexico. Moreover, we now offer a wide variety of diagnostic and other specialty imaging services in addition to clinical tests.

This operation is the largest ever made in Médica Sur's history. It will increase the Group's consolidated sales by 35%, as well as its EBITDA, thus diversifying our source of income by lowering our dependence on the Tlalpan Campus from 96% to 68%.

Furthermore, a letter of intent has been signed with Grupo Sordo Madaleno for the sale of 47% of the total surface area, but only 21% of the building density, of a plot adjacent to the Tlalpan Medical Complex. A mixed-use building with a shopping area will be built on this land for the benefit of our patients and their family members by offering them a better range of additional services to make their stay as pleasant as possible. The remaining 25,000 m2 will still be used to continue enlarging the medical project.

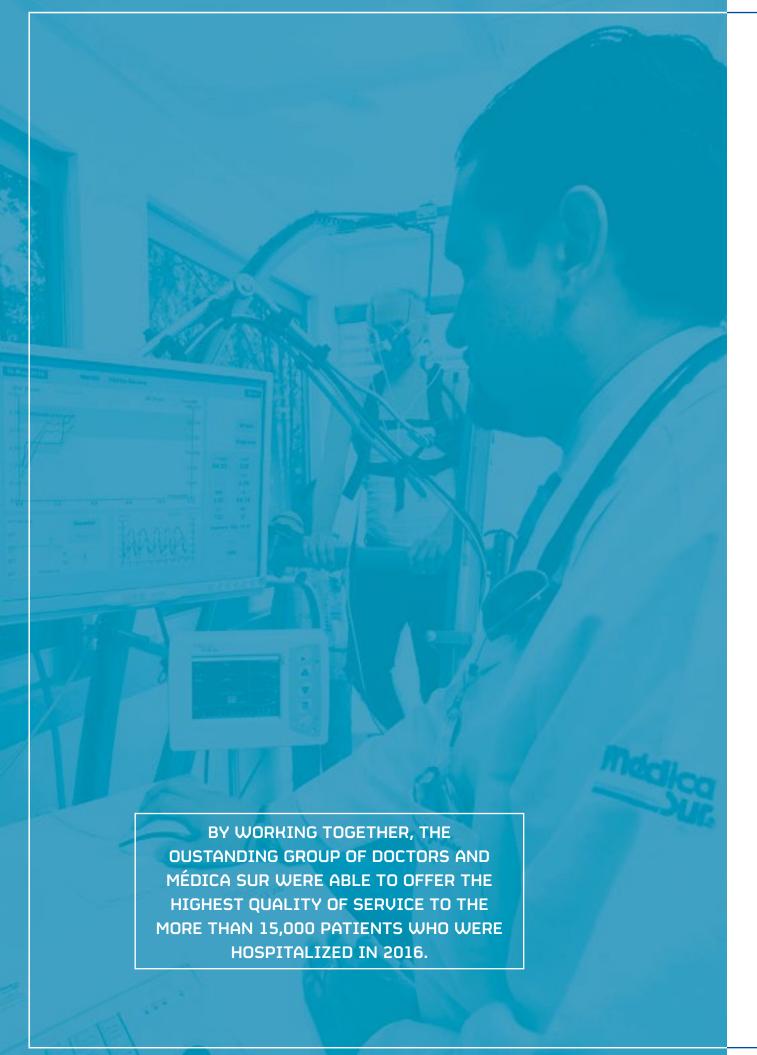
At Médica Sur, we are proud to have the first private Cancer Center in Mexico, which celebrated its 20th anniversary in 2016. In early 2017, the center was reopened with an updated design and a team of specialists that make every effort to provide better alternatives throughout their patients' treatment.

Additionally, the refurbishment of the 6th, 7th and 8th floors of the hospital tower was concluded in 2016. This will further the comfort of our patients by incorporating the highest standards of quality and hygiene, and creating a friendly environment for our patients and their family members.

In terms of financial performance, the Group's sales reached an accumulated income of 2.59 billion pesos in 2016, which translates into: i) an operating profit of 210.7 million pesos with an operating margin of 8.1%; ii) a net income of 146.2 million pesos with a net margin of 5.6% and iii) and an EBIDTA margin of 20.6%, or 535.9 million pesos.

During the year, there was a decrease in relevant metrics as a result of the capitalization of the investment for the "Avanza" project (EPR). This did not represent a cash flow and was replaced by technology with different capabilities. It should be noted that if this decision had not been taken, a significant investment would

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have been needed and the operating cost over the following years would have been unfeasible, as it would have increased the cost of the services for our patients.

In view of the above, the return on equity for our investors stood at 4.4%.

In 2016, we continued to back teaching, research and community service activities, in keeping with Médica Sur's vision. Hence, we allocated 28.1 million pesos over the year to this effect.

In teaching, we provided support for the training of 35 medical interns and 130 residents in the fields of: Internal Medicine (which this year won 1st place in the National College of Internal Medicine), Imaging, Critical Care Medicine, Clinical Pathology, Anesthesiology, Neonatology, Medical Oncology, Radiology, General Surgery, Geriatrics, Gastroenterology, High Specialty Magnetic Resonance, Breast Imaging, Cerebral Vascular Accident, Knee Arthroscopy and Pathological Anatomy of Cancer.

As part of the research activities in 2016, 67 articles were published in indexed and non-indexed journals and 42 research protocols were reviewed. With Laboratorios Clínicos de Puebla, Médica Sur has now published almost 100 research papers, making it the non-governmental group that most supports research.

In the area of community service, it should be noted that our sister group with philanthropic goals, the Médica Sur Clinical Foundation, provided medical attention to 5,399 persons in the year, with basic diagnostic services, applications of vaccines, dental services, and so on.

In view of all this, our commitment with the Society and our partners continues to grow stronger. On looking back over the past year, we would like to thank our patients for their trust, our valuable group of doctors, nurses, support personnel and administrative team for their efforts, and those who have entrusted us with their resources for their backing. Furthermore, on behalf of the medical group that directs this Institution, we would like to reiterate our commitment to carry on in the effort to offer the best alternative of ethical and high specialty medicine in Mexico, with quality above all and a fair return for our shareholders.

Sincerely,

Dr Misael Uribe Esquivel

President of the Board of Directors

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#### **AWARDS AND ALLIANCES**

# WORLD-CLASS MEDICAL ATTENTION

MÉDICA SUR HAS RECEIVED
NATIONAL AND INTERNATIONAL
AWARDS THAT ENSURE THE
SAFETY AND QUALITY
OF OUR SERVICES.

These awards are given by accredited agencies that certify compliance with established requirements. They are the result of the institution's commitment to taking actions that protect the health of our patients.

Because of the effort and participation of each and every one of Médica Sur's employees, the following awards have been attained.



The Mayo Clinic Care Network (MCCN) is a collaboration between the Mayo Clinic and other health care organizations in order to improve the way of delivering medical care to their communities.



Joint Commission International (JCI) identifies, measures, and shares the best practices in the world with regard to the quality and safety of patients. It provides leadership and innovative solutions to help health care organizations improve their performance and results.



The **European Society for Quality Research** promotes a culture of quality by acknowledging good business practices, technological innovation, and achievements in quality of organizations around the world and it circulates information about the successful performance of these organizations.



Médica Sur has reasserted its commitment to the quality and safety of its patients and family members by obtaining one of the highest scores given by the **General Health Council**.



Accreditation for clinical laboratories was obtained under Official Mexican Standard NMX-EC-15189-IMNC-2008/ISO 15189:2007, which ensures competency and quality.



International laboratory certification was obtained from the College of American Pathologists (CAP) by meeting the highest standards of excellence in its processes for improving the patient's safety in clinical laboratories.



**Distinction** H was awarded by the Ministry of Health and the Ministry of Tourism, which recognizes good practices of hygiene and sanitation in food handling area for patient's food preparing.



**Trace International** is a company founded by anti-bribery experts to achieve economies of scale and set a common standard for two shared elements of anti-bribery compliance programs: due diligence reviews of commercial intermediaries and anti-bribery training for the global supply chain.

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### MÉDICA SUR CAMPUS TLALPAN

Located in the south of Mexico City, the Médica Sur Campus Tlalpan is one of the largest and most modern private medical centers in the country. This campus has 190 hospital rooms, 16 operating rooms, 15 critical care cubicles and 540 doctor's offices.

The Tlalpan Campus is a high specialty center with the capacity to attend a wide range of conditions and provide a wide variety of medical services, ranging from elective surgeries and intensive care to some of the most complex procedures like organ transplants.

In 2016, we received 13,160 hospitalized patients, 8,993 surgeries were performed and 18,028 patients were attended in the emergency room.

13,160 PATIENTS RECEIVED IN HOSPITAL 8,993 SURGERIES
18,028 PATIENTS ATTENDED IN THE EMERGENCY ROOM



# **MÉDICA SUR LOMAS**

This hospital center with 33 rooms and 5 operating rooms is located in the west of Mexico City. It is a medical center specializing in gynecology and obstetrics.

Médica Sur Lomas is the first private hospital to be recognized by the Council for Bio-Ethically Responsible Companies, A.C. (COEBIO) as a company with values, at the cutting edge and operating within the bioethical guidelines set by national and international standards. In 2016, this facility, as well as the Tlalpan Campus, received its General Health Recertification.

In 2016, a total of 1878 patients were attended, 366 surgical procedures were performed, 736 deliveries were attended, and 776 C-sections were done.

1,878 PATIENTS ATTENDED
366 SURGICAL PROCEDURES
736 DELIVERIES
776 CAESAREAN SECTION

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# **CLINICAL SERVICES AND DIAGNOSTIC UNITS**

#### **OUTPATIENT SERVICES**

These high specialty health care units provide treatments that, due to their nature, do not require hospitalization. Our outpatient units provide care for the following specialties: Oncology, Radiotherapy, Gamma Knife Radiosurgery, Neurophysiology, Advanced Urology, Gastroenterology, Endoscopy and Rehabilitation Medicine.

#### **DIAGNOSTIC UNITS**

The Diagnostic Units play a vital role in helping our medical team to reach the correct diagnosis and follow-up on various pathologies.

Our units tend to both hospitalized patients and outpatients. By the end of 2016, our network of diagnostic units numbered 111 with the incorporation of 76 Laboratorio Médico Polanco branches. These units are located in Greater Mexico City, State of Mexico, Morelos, Puebla, Queretaro, and Tlaxcala.

Médica Sur currently has diagnostic units, such as Imaging, Laboratory, Nuclear Medicine, PET-CT, the Comprehensive Diagnostic and Treatment Center (CIDyT) and Angiography.



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BY THE END OF 2016,
OUR INFRASTRUCTURE
CONSISTED OF:

111 EXTERNAL DIAGNOSTIC UNITS

32,800 M<sup>2</sup> OF HOSPITAL FACILITIES

26,000 M<sup>2</sup> OF DOCTORS' OFFICES



IN 2016, WE CONTINUED ON THE PATH OF EXPANDING, MODERNIZING AND IMPROVING OUR INFRASTRUCTURE IN ORDER TO OFFER OUR PATIENTS MEDICAL EXCELLENCE AND HUMAN WARMTH AT FAIR PRICES.

> We have high-tech medical equipment, including: the latest model of the TrueBeam Linear Accelerator, a Gamma Knife Perfexion radiosurgery unit, a Varian Clinac IX System Linear Accelerator, a Somatom Definition CT scanner, an Axiom Artis, and robotic lines for clinical analysis, among others.

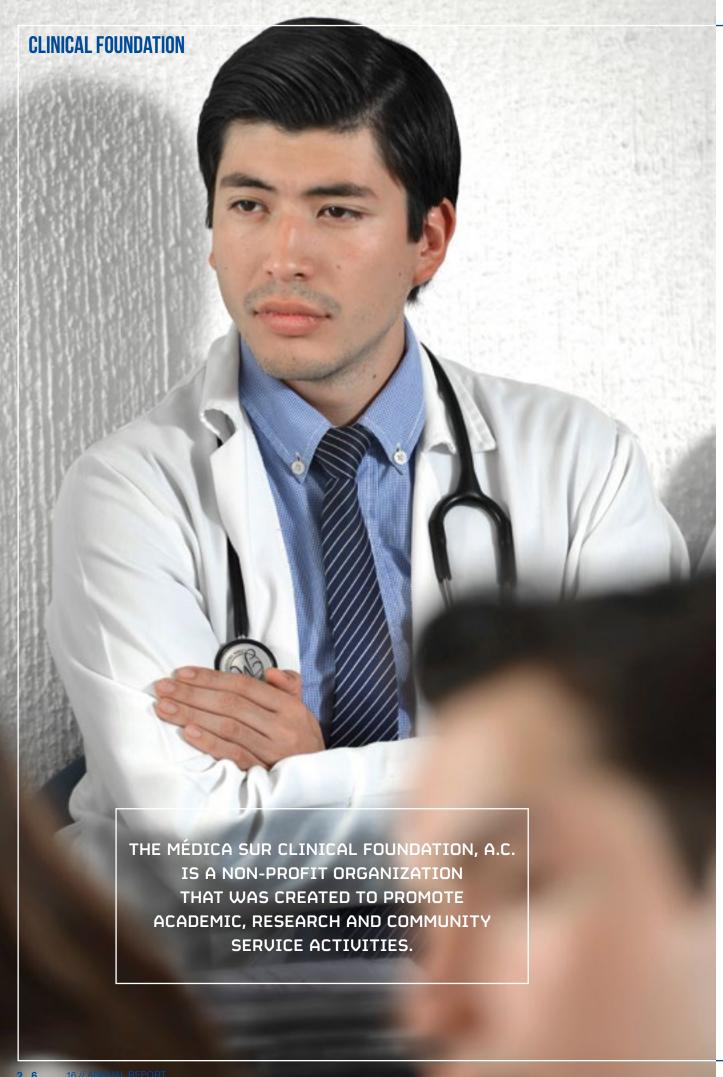
> At Médica Sur, we are proud to have the first private Cancer Center in Mexico, which celebrated its 20th anniversary in 2016. In early 2017, the center was reopened with an updated design and a team of specialists that make every effort to provide better alternatives throughout their patients' treatment.

> Additionally, the refurbishment of the 6th, 7th and 8th floors of the hospital tower was concluded in 2016. This will further the comfort of our patients by incorporating the highest standards of quality and hygiene, and creating a friendly environment for our patients and their family members.

> Our installations also have a variety of complementary services to better the experience and care of our patients and their family members, including: 2 restaurants, 3 coffee shops and 2 bank branches.



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# AS PART OF ITS COMMITMENT TO SOCIAL RESPONSIBILITY, MÉDICA SUR ALLOCATED MORE THAN 28.1 MILLION PESOS FOR ACADEMIC AND RESEARCH ACTIVITIES.

In teaching, we provided support for the training of 35 medical interns and 130 residents in the fields of: Internal Medicine (which this year won 1st place in the National College of Internal Medicine), Imaging, Critical Care Medicine, Clinical Pathology, Anesthesiology, Neonatology, Medical Oncology, Radiology, General Surgery, Geriatrics, Gastroenterology, High Specialty Magnetic Resonance, Breast Imaging, Cerebral Vascular Accident, Knee Arthroscopy and Pathological Anatomy of Cancer.

As part of the research activities in 2016, 67 articles were published in indexed and non-indexed journals and 42 research protocols were reviewed. With the Puebla Group, Médica Sur has now published almost 100 research papers, making it the non-governmental group that most supports research.

The Médica Sur Clinical Foundation, A.C. is a non-profit organization that was created to promote academic, research and community service activities.

In the area of community service, it should be noted that our sister group with philanthropic goals, the Médica Sur Clinical Foundation, provided medical attention to 5,399 persons in the year, with medical consultations, basic diagnostic services, applications of vaccines, dental services, and so on.

Moreover, we organized a campaign to get hearing aids at a discount. We also donated medications, medical rehabilitation supplies, clothing, and toys to various associations.

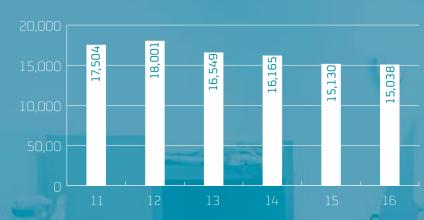
In teaching, we covered national and international student scholarships.

35 MEDICAL INTERNS130 RESIDENTS42 RESEARCH PROTOCOLS

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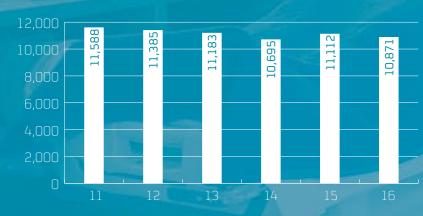
# **HOSPITAL ACTIVITY INDICATORS**

# **HOSPITALIZED PATIENTS\***



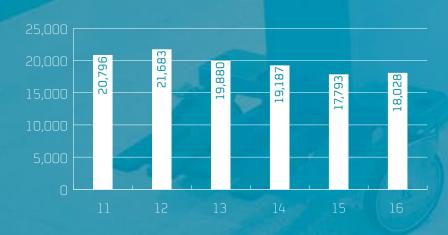
\* Consolidated figures for Tlalpan and Lomas

# SURGICAL PROCEDURES (SURGERIES)\*



\* Consolidated figures for Tlalpan and Lomas

# **EMERGENCY ROOM (PATIENTS)**

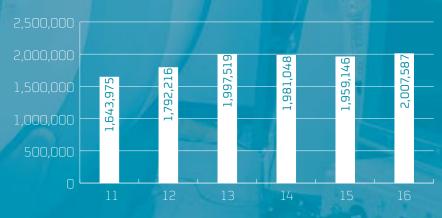


# **IMAGING (TESTS)\***



\* Do not include Laboratorio Médico Polanco

# LABORATORY (TESTS)\*



\* Do not include Laboratorio Médico Polanco

# **BOARD OF DIRECTORS**

#### DIRECTORS ALTERNATE DIRECTORS

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Dr. Juan Ramón de la Fuente Act. Abraham Hernández Pacheco Lic. Santiago Garza Borde Dr. Cesar Athie Gutiérrez Lic. Santiago Casanueva Pérez Don Enrique Carvajal González Ing. Santiago Chico Servitje Dr. Alejandro Ruíz Argüelles C.P. C. Manuel Sánchez y Madrid Lic. Luis Javier Solana Morales

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ING. JORGE AGUSTÍN ARREDONDO REYNA SYSTEMS AND IT DIRECTOR

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C.P. RUBÉN DÍAZ CRUZ INTERNAL AUDIT DIRECTOR

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# **CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2016 and 2015 (Mexican pesos)

Assets	Notes	2016	2015	Liabilities and Stockholders' Equity	Notes	2016	2015
Current Assets:				Current Liabilities:			
Cash and cash equivalents	9 \$	104,310,067	359,127,708	Loans	17	\$ 30,000,000	-
Accounts receivable, net	10	243,017,165	162,145,591	Suppliers		343,775,705	128,007,863
Médica Sur Clinical Foundation, A.C.		119,148	214,754	Taxes and accrued expenses		332,391,347	232,467,170
Other accounts receivable	11	72,731,964	4,238,099	Direct employee benefits		7,790,238	14,309,432
Inventories, net	12	117,711,083	65,002,000	Provisions for contingent liabilities	26	31,228,338	15,791,964
Prepaid Insurance		13,874,180	3,702,137				
Assets held for sale	3 (e)	450,668,542		Total current liabilities		745,185,628	390,576,429
Total current assets		1,002,432,149	594,430,289	Long-term debt, net	17	1,284,297,760	-
				Employee benefits	18	31,795,545	12,181,377
				Deferred profit tax	19	90,326,291	125,115,897
Properties, furnishings, equipment and leasehold improvements, net	13	2,759,658,229	2,839,239,078				
				Total liabilities		2,151,605,224	527,873,703
Investment properties, net	14	97,335,224	105,267,278				
				Stockholders' Equity:	21		
Commercial credit	16	1,120,216,275	224,016,932	Share capital		517,869,032	517,869,032
				Contribution for future capital increases		124,628	124,628
Intangible assets, net	6	447,594,046	-	Share subscription surplus		121,280,931	121,280,931
				Accrued earnings		2,358,953,976	2,300,441,642
Other assets, net		31,873,521	8,398,130	Legal reserve		103,573,805	103,573,805
				Share buy-back reserves		200,000,000	200,000,000
				Other comprehensive income:			
				Net actuarial profits (losses) from income tax	18	1,404,581	(532,389)
				Total equity attributable to controlling interests		3,303,206,953	3,242,757,649
				Non-controlling interests		4,297,267	720,355
				Total Stockholders' Equity		3,307,504,220	3,243,478,004
				Commitments and contingent liabilities	26		
	\$	5,459,109,444	3,771,351,707			\$ 5,459,109,444	3,771,351,707

See the relevant notes to the Consolidated Financial Statements.

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# STATEMENT CONSOLIDATED RESULTS AND OTHER COMPREHENSIVE RESULTS

Years ending on December 31, 2016 and 2015 (Mexican pesos)

	Notes	2016	2015
Service revenue	\$	2,590,272,612	2,278,751,602
Service costs		1,794,333,517	1,569,274,825
Consolidated gross profit		795,939,095	709,476,777
Expenses:			
Sales and administrative expenses		588,202,883	358,818,301
Other (income) expenses, net	24	(2,922,504)	19,615,186
Total expenses		585,280,379	378,433,487
Consolidated operating income		210,658,716	331,043,290
Financial income and costs			
Foreign currency gain, net		839,523	3,627,898
Interest expenses		(26,877,608)	(79,912)
Interest income		15,110,169	10,910,475
(Costs) Financial income, net	25	(10,927,916)	14,458,461
Participation in the results of affiliated companies	15	-	4,077,369
Consolidated operating income before tax		199,730,800	349,579,120
Profit tax	19	53,519,878	108,461,781
Consolidated operating income	\$	146,210,922	241,117,339
Other comprehensive results			
Net actuarial profits (losses) from			
income tax	18	1,936,970	(306,550)
Consolidated comprehensive income	\$	148,147,892	240,810,789
Net comprehensive income attributable to:			
Controlling interests	\$	142,634,010	241,018,529
Non-controlling interests		3,576,912	98,810
	\$	146,210,922	241,117,339
Consolidated comprehensive income attributable to:			
Controlling interests	\$	144,570,980	240,711,979
Non-controlling interests	Ψ	3,576,912	98,810
	\$	148,147,892	240,810,789
Basic and diluted earnings per share	, \$	1.19	1.95
J   1 - 1 - 1 - 1	+	,	
Weighted average number of shares	22	123,281,750	123,281,750

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

Years ending on December 31, 2016 and 2015 (Mexican pesos)

	Notes	2016	201
Cash flows from operating activities:	Notes	2010	LOI
Total pre-tax profit	\$	199,730,800	349,579,12
Adjustments for:	'	,,	, , ,
Net cost of the period for employee benefits		15,031,944	7,873,07
Participation in the results of affiliated companies	15	-	(4,077,369
Impairment of investment in affiliated company shares	15 y 24	_	10,401,84
Depreciation and amortization	13 y 14	325,247,154	121,748,86
Losses in the sale of transportation equipment and other assets	,	107,917	193,82
Interest income		(15,110,169)	(10,910,475
Entries from financing activities:			. , ,
Interest expenses		26,877,608	79,91
Subtotal		551,885,254	474,888,79
Accounts receivable, net		(4,108,574)	(4,277,88
Médica Sur Clinical Foundation, A. C.		95,606	(115,30
Other accounts receivable		(42,821,646)	1,943,70
Inventories, net		(24,208,083)	(9,102,22
Prepaid insurance		(10,172,043)	(737,09
Suppliers		(204,087,506)	(29,803,57
Taxes and accrued expenses		80,594,487	26,664,29
Provisions for contingent liabilities		15,436,374	1,800,00
Net cash flows from operating activities		362,613,869	461,260,72
Paid taxes		(143,192,000)	(133,373,57
Interest paid		(20,639,728)	(79,91
Net flows generated from operating activities		198,782,141	327,807,24
nvestment activities:			, ,
Increase (decrease) in other non-current assets, net		4,837,391	(2,073,29
Interest collected		15,110,169	10,910,47
Revenue from the sale of properties, furnishings and equipment		-	767,96
Acquisitions of property, furnishings, equipment and investment properties	13 y 14	(230,325,263)	(228,355,320
Dividends received from investments in affiliated companies	•	-	6,527,20
Business acquisitions	6	(1,447,493,000)	-
Net cash flows used in investment activities		(1,657,870,703)	(212,222,979
Financing activities			
Loans obtained	17	1,285,000,000	-
Dividends paid	21	(80,729,079)	(100,632,54)
Net cash flows generated by (used in) financing activities		1,204,270,921	(100,632,54
Net decrease (increase) in cash and cash equivalents		(254,817,641)	14,951,71
Cash and cash equivalents:			
At the beginning of the year		359,127,708	344,175,99
At the end of the year	9 \$	104,310,067	359,127,70

See the relevant notes to the Consolidated Financial Statements.

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# CONSOLIDATED CHANGES IN STOCKHOLDERS' EQUITY

Years ending on December 31, 2016 and 2015 (Mexican pesos)

	Notes	Share capital	Contributions for future capital increases	Share subscript surplus			Share buy-back reserves	Net actuarial profits (losses) from income tax	Total	Non- controlling participation	Total Stockholders' Equity
Balances of December 31, 2014	\$	517,869,032	124,628	121,280	931 2,164,212,6	501 103,573,805	200,000,000	(225,839)	3,106,835,158	621,545	3,107,456,703
Declared Dividends	21	-	-	-	(104,789,4	88) -	-	-	(104,789,488)	-	(104,789,488)
Actuarial losses	18	-	-	-	-	-	-	(306,550)	(306,550)	-	(306,550)
Net profit		-	-	-	241,018,5	529 -	-	-	241,018,529	98,810	241,117,339
Comprehensive income	_	-	-	-	-	-	-	(306,550)	240,711,979	98,810	240,810,789
Balances of December 31, 2015	21	517,869,032	124,628	121,280	931 2,300,441,6	103,573,805	200,000,000	(532,389)	3,242,757,649	720,355	3,243,478,004
Declared Dividends	21	-	-	-	(84,121,6	76) -	-	-	(84,121,676)	-	(84,121,676)
Actuarial losses	18	-	-	-	-	-	-	1,936,970	1,936,970	-	1,936,970
Net profit	-	-	-	-	142,634,0	010 -	-	-	142,634,010	3,576,912	146,210,922
Comprehensive income	_	-	-	-	-	-	-	1,936,970	144,570,980	3,576,912	148,147,892
Balances of December 31, 2016	21 \$	517,869,032	124,628	121,280	931 2,358,953,	776 103,573,805	200,000,000	1,404,581	3,303,206,953	4,297,267	3,307,504,220

See the relevant notes to the Consolidated Financial Statements.

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# **CONTACT INFORMATION**





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